



Dear Players and Parents,

## **Coaching and Memberships Policy , Salisbury Tennis Club from 1 April 2018 Juniors Age 8 - 17**

I spoke with many of you last year regarding the policy evolving at Salisbury Tennis Club to request that anyone taking part in the coaching programmes should be a Member of the Club. I was really pleased to hear that this was widely supported, particularly because it opened the door for players to take part in the Club Junior Tournaments, which were so successful on Finals Day last September.

In the past, the Club has operated a policy that Non Members are very welcome to participate in any of the coaching courses, and this has been reflected in coaching fees for Non Members which are higher than that for Members of the Club. At the Club AGM last November, the Club took the decision to simplify the coaching and membership relationship. From 1 April, the Club is looking for anyone participating in the coaching programme to be a Member.

We would say immediately that this does not result in excessive additional cost, and indeed opens the door to the other benefits of the Club. To illustrate the cost comparison, I have set out below the 2018 fees that would be charged for a non member taking coaching over three terms, and the equivalent cost under the new policy :

>> Non Member : 3 terms of coaching at £114 per term = £342.

>> 2018 Member Status : 3 terms of coaching at £96 per term = £288 plus Junior Membership 8-17 ( incl pre April Early Bird Discount ) £56 = Total £344.

The difference is £2 per year.

\*\* Membership is required from 8 years old before 1 April that year;

\*\* Players born January to March 2010 will need to join this year (2018) as they turn 8 before the season starts on 1 April;

\*\* Junior Membership includes weekend play and entry into the Club Tournament;

In addition to the important benefit of being eligible for the Junior Tournaments, the wider benefits of being a Member of STC ( depending on the Membership Category ) will include access to the Club and courts outside your coaching session ( with parental supervision as required); the opportunity to enjoy your tennis with family and friends ( note visitors fees apply ) including holiday periods; entry to the Wimbledon Ticket Draw each year ( free BTM Registration with the LTA required ).

We very much look forward to seeing you at the coaching session this year and hope that this provides a suitable explanation of the new policy and its benefits. if you have any questions, please do not hesitate to contact Paul Wood or myself.

**Do please note that Non Members will still be welcome to join the Holiday Camps !**

Many thanks, Tom Dyball, Head Coach STC